



# INTEGRA GLOBAL PARTNERS

Dubai

A Strategic Advisory & BPO Firm





OUR PHILOSOPHY

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# When Precision Matters

Like a fine craftsman, we work with every integral part of your business. An advisory firm driven by talent and the pursuit of excellence. Delivering unrivalled strategic support to the world's most recognised financial institutions and corporations.



ABOUT US

# Institutional Grade Talent. Precision Engineered Growth.

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We are a team of problem solvers, strategists, and talent enablers dedicated to helping businesses scale faster and smarter. Our mission is simple...connect you with the right people, at the right time, so you can focus on what matters most: growing your business.

Whether you need to fill skill gaps, expand capacity, or build entire dedicated teams, we bring the expertise, flexibility, and global reach to make it happen. We don't just provide resources, we provide partners who are invested in your success.

OUR CAPABILITIES

# Engineered for Scalability

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We design end-to-end solutions that optimize workflows, enhance compliance, and unlock scalability across industries, transforming your back office from a cost centre into a driver of long-term value.

## Staff Augmentation

Extend your in-house team with skilled professionals who adapt seamlessly to your existing workflows.

## Dedicated Teams

Build full project teams that operate as a high-performing extension of your business.

## Outsourced Solutions

Delegate with confidence so you can focus on your core strategic priorities.





HOW WE WORK

## Our Methodology: Precision, Innovation, Impact

We engineer bespoke solutions, not generic frameworks.

01

### Discovery & Alignment

Deep understanding of your business dynamics and regulatory environment.

02

### Tailored Solution Design

Bespoke design for back office support, CFO advisory, or financial planning.

03

### Seamless Integration

Professionals embed into your operations, adapting to your tools and culture.

04

### Ongoing Governance

Rigorous analysis and structured reporting ensuring investor-trusted outputs.

05

### Continuous Value Creation

Proactively identifying opportunities to reduce risk and enhance sustainability.



MARKET INTELLIGENCE

# Navigating the Future of Global Finance

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## The Agility Imperative

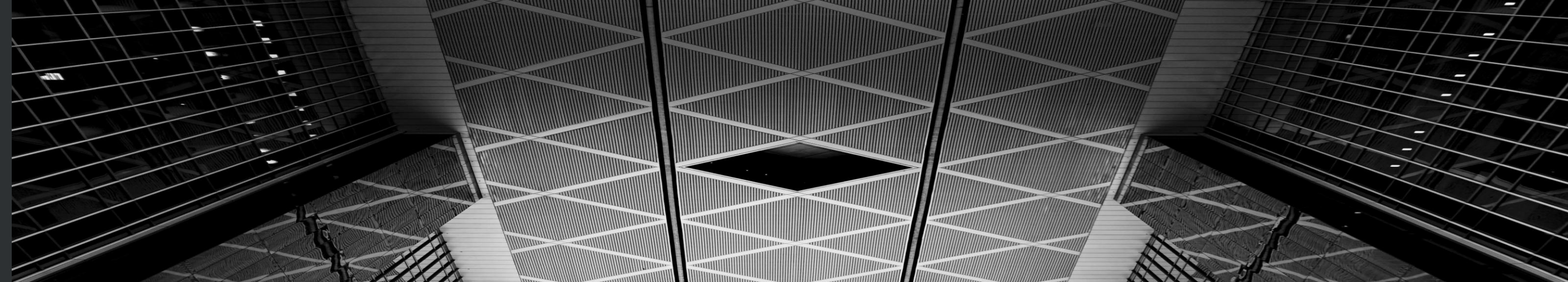
Traditional hiring is too slow for shifting market demands. We provide agility without compromise, scaling capacity in direct alignment with project lifecycles.

## The Outsourcing Revolution

Outsourcing finance functions is no longer just about cost, it is about enhancing governance, transparency, and regulatory fluency.

## The AI Edge

We leverage AI and predictive modeling to enhance accuracy in financial insights and risk management, transforming efficiency into actionable intelligence.



THE CASE FOR CHANGE

# Navigating a Shifting Landscape

## The Challenge

**Technological & Regulatory Disruption:** Rapid changes are redefining the financial sector.

**Risk of Stagnation:** Inaction creates compounding risks in a competitive investment environment.

**Global Complexity:** International markets demand expert, forward-looking guidance.

## Our Solution

**Bespoke Strategies:** Actionable insights tailored to your specific business dynamics.

**Financial Precision:** Rigorous analysis and predictive modeling guide every decision.

**Deep Integration:** We embed ourselves in your journey for long-term sustainability.



OUR TRACK RECORD

# Proven Expertise: Measurable Impact

Our elite portfolio encompasses some of the most recognised financial institutions and corporations across international markets. We deliver measurable, transformative outcomes, not promises.

**30%**

## Operational Efficiency

Increase achieved within 12 months through targeted process optimisation for leading investment firms

**25%**

## Market Share Uplift

Delivered following our bespoke go-to-market strategy for a PE-backed firm.

**15%**

## Acquisition Cost Reduction

Reduction in customer acquisition costs through a targeted digital transformation engagement.

**50+**

## Years Combined Experience

Senior leadership across Tier 1 global financial centres with multidisciplinary CFA, Legal, and ICSA specialists.



SERVICE OFFERINGS

# Tailored Solutions for Financial Institutions

Comprehensive support across the full spectrum of financial services, from investment banking to family offices.

## Investment Banking Advisory

Comprehensive support across M&A, ECM/DCM, and Business Intelligence empowering banks to execute with precision.

## Private Equity & Venture Capital

Strategic materials, investor insights, and regulatory coordination to successfully launch and market your fund.

## Corporate Finance & M&A

Strategic, analytical, and operational support for corporates navigating complex transactions and growth decisions.

## Equity Research Outsourcing

Scalable, high quality research support across coverage initiation, sector analysis, and market monitoring.

## Asset Management Support

Specialized research and analytical support for long/short, fixed income credit, and special situation funds.

## Family Office Services

Bespoke advisory spanning business strategy, investment execution, and high-level advisory for family offices.



BPO SERVICES

# Scalable Solutions for Sustainable Growth

Delivering tailored operational, research, and analytical support to help firms focus on core growth while optimizing efficiency.

## Strategic Outsourcing

Tailored operational, research, and analytical support to help firms focus on core growth while optimizing efficiency.

## Managed Accounting Services

Comprehensive, reliable accounting and reporting solutions ensuring accuracy, compliance, and actionable financial insight.

## Talent & Staff Augmentation

Flexible, high-quality resourcing solutions connecting firms with skilled professionals to meet dynamic business needs.

## Financial Modeling & Analysis

Rigorous, scenario-driven financial insights supporting strategic decision-making, valuation, and investment planning.



INTEGRA  
GLOBAL PARTNERS

GET IN TOUCH

# When Timing Matters, We Are in the Right Place at the Right Time

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